

# Compensation Plan

## QUALIFICATION

	REPRESENTATIVES		LEADERS						
	Representative	Senior Representative	Executive Representative	Team Leader	Director	Senior Director	Executive Director	Senior Executive Director	National Director
Personal Sales (PS)		\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500
Personal Group <sup>(1)</sup> Volume (GV) & Personal Sales		\$1,000	\$2,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000
Qualified Personal Recruits <sup>(2)</sup> (QPR)		1	2						
Qualified Group Representatives <sup>(2)</sup> (QGR)				3 <sup>(7)</sup>	3	3	3	3	3
Organizational Volume (OV) <sup>(3)</sup>					\$10,000	\$20,000	\$40,000	\$60,000	\$100,000
Structural Requirement: Qualifying 1st Generation Leader(s)					1	2	4	6	10

## COMPENSATION

Retail Commission <sup>(4)</sup>	25%	25%	25%	25%	25%	25%	25%	25%	25%
Personal Sales Bonus		2% (27%)	3% (28%)	5% (30%)	6% (31%)	7% (32%)	8% (33%)	9% (34%)	10% (35%)
Cash Bonus (\$2,000 PS)	2% (27%)	2% (29%)	2% (30%)	2% (32%)	2% (33%)	2% (34%)	2% (35%)	2% (36%)	2% (37%)
Cash Bonus (\$3,000 PS)	3% (28%)	3% (30%)	3% (31%)	3% (33%)	3% (34%)	3% (35%)	3% (36%)	3% (37%)	3% (38%)
Cash Bonus (\$4,000 PS)	4% (29%)	4% (31%)	4% (32%)	4% (34%)	4% (35%)	4% (36%)	4% (37%)	4% (38%)	4% (39%)
Cash Bonus (\$5,000 PS)	5% (30%)	5% (32%)	5% (33%)	5% (35%)	5% (36%)	5% (37%)	5% (38%)	5% (39%)	5% (40%)
Personal Sponsoring Bonus <sup>(5)</sup>	3%	3%	3%	3%	3%	3%	3%	3%	3%
Monthly Activity Bonus <sup>(6)</sup>				\$10	\$10	\$10	\$10	\$10	\$10
GV Retail Overrides				5%	5%	5%	5%	5%	5%
1st Generation Retail Overrides				5%	5%	5%	5%	5%	5%
2nd Generation Retail Overrides					½%	1%	1%	1 ½%	2%
3rd Generation Retail Overrides							½%	½%	½%
Personal Group Volume Bonus (\$8,000 PGV)				\$250	\$250	\$250	\$250	\$250	\$250
Personal Group Sponsoring Bonus (with 8 Personal Group New Recruits)				\$250	\$250	\$250	\$250	\$250	\$250

(1) Personal Group = Personally sponsored and Group-sponsored Representatives in your downline not including Leaders and their Personal Groups

(2) Qualified Representative = Representative with \$200 Sales in the Bonus Month. QGR includes Personal Recruits.

(3) Organizational Volume = Sales through the 3rd Generation

(4) Base retail commission of 25% is paid on all items. Some items have a reduced commissionable value.

(5) Personal Sponsoring Bonus is paid on Personal Recruit's sales when Sponsor has at least \$1,000 in Personal Sales for the Bonus Month. The qualified Personal Recruit must have at least \$500 in monthly sales in the Bonus month paid.

(6) Activity Bonus is paid on Representatives, Senior Representatives and Executive Representatives within a Team Leader's (and above) Personal Group (QGR = Qualified Group Representative) that has \$500 in monthly sales.

(7) To promote to Team Leader you must meet qualifications for Executive Representative or be an Executive Representative to promote to Team Leader.